

# The REALTOR® REPORT JULY 2017

## President's Message

Becoming a leader for change is no easy task. It takes commitment, hard work and being passionate about engaging in the issues that matter. Everyone can do it, the hard part is getting started. It's like the riddle that asks, "How do you eat an elephant?" The answer, "One bite at a time." So start out by attending a meeting or answering a call for action. And yes, becoming more involved with your local board. We are running the application and guidelines again for our 2018 BCAR Elections and we are asking you jump in and LEAD.

July 4th is right around the corner and BCAR is celebrating in the Midland 4th of July Parade. Join us for a fun morning of tossing candy, waving to the crowd and displaying your signs for the one mile route. Details are on page 7 of this month's Realtor Report.

Last month Veronica Cardello and I delivered *On Common Ground* to a wide range of representatives and Beaver County officials. *On Common Ground* is the NAR publication that advocates in promoting dialog among REALTORS, elected officials and homeowners regarding smart growth issues. We were grateful to have the opportunity to encourage these representatives to read the magazine and consider the issues in our industry and communities.

A huge thank you to BCAR's Affiliate Board that put on last month's BINGO at Center Stage. The event was enjoyed by all. We are fortunate to have some very unique and dedicated professionals that comprise the Affiliate Group. As you know from last month we have compiled an Affiliate Directory that is emailed in tandem with this newsletter to you. Print it out or go green and just save it to your desktop so you can easily reference our 44 members and what they have to offer that will help you in your business.

Another important update is that BCAR has a new email address! Please update your address books to bcar3@mybcar.net. The old email address will be forwarding to the new address for a short period of time so it is important that you make this change as soon as possible.

And don't forget....

**I AM THE VOICE OF REAL ESTATE.**

**I WILL MAKE IT HAPPEN OR WONDER WHAT HAPPENED and**

**IF IT'S MEANT TO BE, IT'S UP TO ME.**

**Bob Williams**  
**2017 President**



### Inside this Issue

Southwestern Field Report	2
Calendar & Welcome New Members	3
BCAR at Garrison Day	4
Midland 4th of July Parade	7
Home Ownership Matters	9
Community Service	10
BCAR Officer Application	11-12

### 2017 Officers & Directors

President:	Bob Williams
President Elect:	Lorraine Ross
Secretary:	Judy Plakosh
Treasurer:	Ruthanne Belus
Directors:	Lori Mikula Bianco Bob Bixler Ernie D'Achille Sherman Hostetter Cindy McConnell Jeanie Parrish Leslie Pazur Bev Pietrandrea
Immediate Past-President:	Bridget Wysocki
Affiliate Director:	Emily Kutzavitch
Association Executive:	Rose DeWeese

## SOUTHWEST FIELD REPORT



**Veronica  
Cardello**

**Garrison Day in Beaver County** - The **Beaver County Association** sponsored a booth at the local community day in Beaver. Throughout the day, Realtors® spoke to Beaver residents about reasons why to use a Realtor® and local issues that have been impacting the area, such as flood insurance.

**Vacant Buildings Ordinance** - New Castle officials are considering significant increases to fees for vacant buildings. Realtors® from the Lawrence County Board addressed their concerns regarding the increase to fees at the city council meeting last month. They also submitted a letter to council explaining why they cannot support the increased fees. The city believes these changes will combat the blight issue that New Castle currently faces. At the request of the mayor, city council has agreed to work with LCBR to help address the concerns raised. More information to follow in next month's report.

**Meet the Brokers** - Over the past few months, I've had the opportunity to meet with several offices as a guest speaker during their monthly office meetings. I've talked about the field program and the importance of investing in RPAC, and addressed the concerns of our legislative efforts and goals for 2017. I look forward to attending more office meetings within the upcoming months. Any office that would like to schedule a visit should contact me at [vcardello@parealtor.org](mailto:vcardello@parealtor.org).

**Blight Task Force Appointment** - Greater Allegheny-Kiski Area Realtor® Heidi Powell was appointed to the blight task force established by the Armstrong County Commissioners in May. The county received a state grant to survey and identify blighted properties within Armstrong County. Out of the 26 municipalities that responded to the survey, more than 200 properties were identified as blighted. The new task force will make recommendations regarding how the county should move forward with addressing blighted properties by the end of summer.

### **Upcoming Events**

Summer 2017 - Legislative meetings will be scheduled throughout the summer. Email me for further information.

## UPCOMING EVENTS

July 4-8:30 am Midland 4th of July Parade,  
DETAILS p. 7

July 12-9:00 am BOD Meeting  
Floor 2 Huntington Bank Building

July 21-9:30 am Affiliate Meeting  
Floor 2 Huntington Bank Building

## SAVE THE DATE

For the following Affiliate Sponsored Events!  
September 14-Oktoberfest

@ Brady's Run Park

September 20-REALTOR® Round Table

@ First Presbyterian Church, Beaver

December 7-Holiday Beginnings

Highland Vets Club, Park Rd., Chippewa

## WELCOME NEW MEMBERS & UPDATES

### WELCOME...

#### New Members

**Marian Vendemia**-Commonwealth Real Estate Services

**Andrew Kirish, Faith Dickinson, Renee Radevski &**

**Michael Malatarski**-Northwood, Cranberry

**Kelly Mimna**-Northwood, Airport

**Charles Simmons**-Northwood, Beaver

**Marina Kraus-Keller Williams**, Wexford

**Devan Cercone&Linsey Lutton**--Howard Hanna, Beaver

**Lance Grable**-Berkshire Hathaway, Cranberry

**Joseph Wise**-Berkshire Hathaway, Moon Twp.

**Annamarie Neville**-Berkshire Hathaway, Beaver

**Megan Rummel**-Clear Choice Enterprises

#### Reactivated Member

**Linda Jenkins**, Berkshire Hathaway, Moon Twp.

### REALTORS® DENTAL & VISION INSURANCE

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### Made Any Changes?

If you have switched  
offices, changed email  
address or phone  
number then please be  
sure to contact the  
Association office at  
724-774-4126, or email  
bcar3@verizon.net and let  
us know what is new with  
YOU!

**Thank you!**

**\***

### CE Classes Coming this Fall

RAMP will be offering a  
14 hour CE package and  
the Mandator "New  
Agent" CE Modules in  
Cranberry later this fall.  
Dates and venue will be  
announced soon!

## BCAR AT GARRISON DAY



Garrison Day is known for its artisans, crafts, food, and entertainment but what about home ownership? The Beaver County Association of REALTORS® spent Saturday, June 10th interacting with the public about home ownership, the benefits of employing a REALTOR®, and the charitable work they do to support our community. To make things fun a balloon artist created balloon art and candy was on hand for all ages. “It’s our responsibility as REALTORS® to improve the communities where we sell homes” commented BCAR President, Bob Williams. “Taking the time to explain why it is far

better to work with a REALTOR® than to go it alone is what we were trying to accomplish.” REALTORS® from different Real Estate Agencies throughout the county were in attendance to hand out information regarding home ownership.

“Garrison Day is a wonderful community event that brings us together” remarked Past-President, Bev Pietrandrea. “We help people find homes and become a part of a community. Putting a smile on a kid’s face by handing out balloons is a small way to highlight the importance of how we serve our clients.”



The Beaver County Association of REALTORS® provides educational opportunities to all the members they serve to promote a positive image within the community and to preserve the right to own, use and transfer real property.

Simply put, **RPAC** is **YOUR** voice.  
 With so many issues at the fore in the Real Estate Industry your donation of **\$15.00** goes a long way to impacting flood insurance, property rights and even Municipal Ordinances.  
 Please take a minute to call BCAR and **INVEST!**

## Realtors Political

Total % of Goal Achieved 2017

**77.15%**

Total Money Raised in 2017

**\$5,960**

2017 Goal

**\$7,725.00**

% of Members Investing in 2017

**44.85%**

Number of Investors in 2017

**231**



## INVEST IN RPAC

Now more than ever, it's critical for Realtors® to invest in RPAC.

RPAC represents the interests of Realtors® and works to pass legislation that helps your business and defeat legislation that could have an adverse impact on the real estate industry.

As local municipalities and the Commonwealth face ever-shrinking budgets, lawmakers begin to look at new ways to raise funds. Taxes on real estate transactions, fees on services and increasing property taxes are just a few of the threats to the industry.

Individually, it's difficult to change things. But together, Realtors® can influence decisions made in Harrisburg and Washington, D.C.

**~~In the near future - BCAR will be putting together a Bi-Annual RPAC Newsletter on our website to keep you informed on our Boards RPAC Goals and how your RPAC dollars are put to use. If you have any ideas to share please let me know. We are here to serve you!**

**Leslie Chaklos- BCAR RPAC Chair**

## NEW EMAIL ADDRESS!

**Please update your address books! BCAR has a new email since converting from Verizon to Comcast. Please address emails to:**

**[bear3@mybear.net](mailto:bear3@mybear.net)**

## BCAR MEMBER BENEFITS

One of your BCAR member benefits is this monthly ad that The Beaver County Times graciously runs for you and our association.

Please take a minute to read the benefits of your membership.

Thank you to The Beaver County Times for being a wonderful partner and advancing the goals of our members.

## GOT ADS?

### The Times

Please contact:  
Cyndi Metzler at  
724.775.3200  
ext. 153

OR

Debbie Bianco  
724-775-3200  
Ext. 200

Fax: 724.728.4521



# The Times

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## REALTOR® Membership Benefits

*Benefits Offered to Both Primary and Secondary Members*

- ✓ MONTHLY MEMBERSHIP MEETINGS
  - Educational
  - Networking opportunities
- ✓ EDUCATION
  - New Member Orientation
  - Continuing Education Classes
  - Code of Ethics Training
- ✓ ANNUAL AWARDS
  - Sales Awards
  - REALTOR® of the Year
  - Emeritus Award
- ✓ ADVERTISING DISCOUNT IN THE BEAVER COUNTY TIMES FOR
  - Monthly Home Buyer's Guide
  - Twice a Month Here's My Card
  - Sunday Real Estate Showcase
- ✓ AFFILIATE CONTRIBUTION
  - Education
  - Holiday Beginnings
- ✓ MONTHLY NEWSLETTER
- ✓ WEBSITE
  - mybcar.com

## Affiliate Membership Benefits

*Affiliates are companies who have services in the real estate industry or benefits for REALTORS® members.*

- ✓ INVITED TO ATTEND ALL FUNCTIONS OF BCAR
- ✓ AFFILIATE MEETINGS
- ✓ WEBSITE
- ✓ SOCIAL NETWORKING
- ✓ ADVERTISING
  - Discount in Beaver County Times
  - Highlight Affiliate Companies in Monthly Newsletter
  - ½ or Full Page in Monthly Newsletter
- ✓ AWARDS
  - Affiliate of the Year

To become a member of the BCAR: **724-774-4126**

# Join the Midland 4th of July Parade!!!



**TUESDAY, JULY 4, 2017**

**Get on board the BCAR Float by celebrating  
Independence Day in a fun and festive way.  
So many ways to participate:**

- 1. Decorate the float — Please call *Bob Williams* at **724-312-9472** if you can assist, we will be decorating at *Bridget Wysocki's* home on Monday, July 3rd.**
- 2. Meet us in Midland on the far end of town by 8:00 am that morning!! The parade will start at 10:00 am. Look for us at the far end of town. We will have a large dollhouse on our float.**
- 3. Wear your company colors and walk the one mile route.**
- 4. Put your Step In Sign on the float! Call *Rose DeWeese* at **724-774-4126** to reserve a spot for your sign. \$25.00 per sign.**
- 5. Toss candy along the parade route.**

## 2017 PAR Award Program

Applications for the Realtor® of the Year Award, Realtor® Active in Politics Award and the Lifetime Achievement Award can be found on PAR's website. Applications are due by **Saturday, July 1**.

Nominees may be carried over and reconsidered for the award for two years, with updates to the nominee's application provided as necessary. Recipients will be named during PAR's Fall Business Meetings.

Should you have any questions, please do not hesitate to contact Kim Smith for the Lifetime Achievement and Realtor® of the Year Awards and Elizabeth Hensil for the Realtor® Active in Politics Award.

## REALTORS® Choose Bob Goldberg as Next CEO

Bob Goldberg has been named CEO of the National Association of REALTORS®, officially taking over the largest trade association August 1, 2017. He currently serves as NAR senior vice president of Sales & Marketing, Business Development & Strategic Investments, Professional Development and Conventions. He's also senior vice president of administration for REALTOR® University and president and CEO of the REALTORS® Information Network, an NAR for-profit and wholly owned subsidiary responsible for overseeing the realtor.com® operating agreement with Move Inc.

Goldberg has been with NAR since 1995 and will be NAR's 12th CEO since the association was founded in 1908. He succeeds Dale Stinton, who is retiring at the end of 2017 after 36 years at NAR and 12 as CEO.

Goldberg was the choice of NAR's leadership team after an extensive national search by a committee of REALTORS® and AEs. The search committee, which worked with the search firm Heidrick & Struggles, was chaired by Chris Polychron a REALTOR® from Hot Springs, Arkansas. The vice chair was Cathy Whatley, a REALTOR® from Jacksonville, Fla. Both are former NAR presidents.

Read more about Goldberg at:

**[https://www.nar.realtor/links/search-underway-for-new-nar-leader?om\\_rid=AAAY8w&om\\_mid=\\_BZTXIQB9dDi814&om\\_ntype=INS](https://www.nar.realtor/links/search-underway-for-new-nar-leader?om_rid=AAAY8w&om_mid=_BZTXIQB9dDi814&om_ntype=INS)**







NATIONAL  
ASSOCIATION *of*  
REALTORS®



## HOME OWNERSHIP MATTERS!!

[homeownershipmatters.realtor/](http://homeownershipmatters.realtor/)

The *Homeownership Matters* site, created by NAR, is an education and advocacy campaign designed to inspire homeowners to take action and have their voice heard not only at the local and state level but the national level as well. The site provides a unique platform to engage REALTORS® and representatives on important homeowner and property issues.

### Featured news includes:

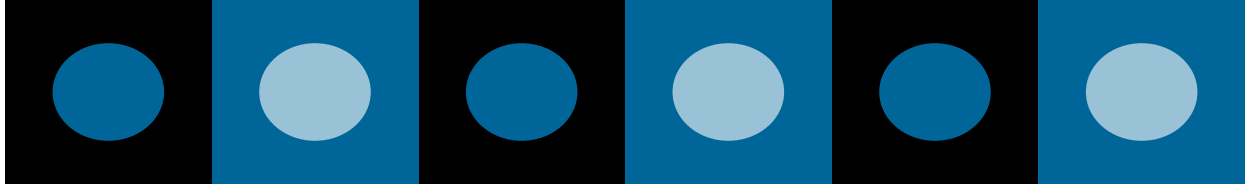
[Hurdles to Owning a Home](#)

[President's Tax Reform Plan](#)

[Is the American Dream of Homeownership in Crisis?](#)

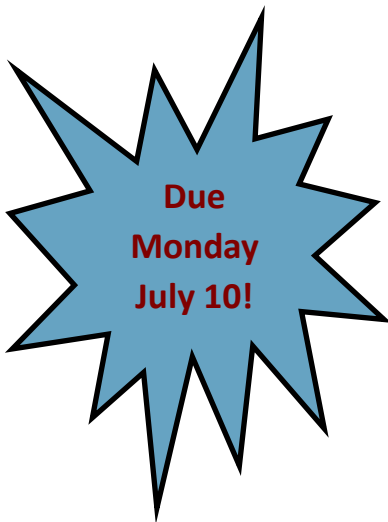
[What are the Top Three Homeowner Tax Incentives?](#)

Have *you* signed the Homeowner Bill of Rights? If you support policies that protect home ownership incentives, ensure accessibility to home loans for qualified applicants then visit the site to sign and encourage your clients to do so as well!



## Community Service-Friendship Ridge

BCAR's Community Service Committee is organizing a collection for the Seniors that reside in the Brighton Rehabilitation and Wellness Center, formerly known as Friendship Ridge. We are asking for the following items by Monday, July 10. All donations can be delivered to Bovard-Anderson or the BCAR office.



**Mouthwash**  
**Toothbrushes**  
**Candy, all kinds**  
**Socks, men's and/or women's**  
**Lightly worn clothing, men & women**  
**Hairbrushes and combs**  
**Underwear (new)**  
**Door prizes for Bingo**  
**Toothpaste**  
**Denture cleaners**  
**Night wear for men's and/or women's**  
**Crossword puzzle or activity books**  
**Shampoo and conditioner**

**Anything you can think of that they might need or enjoy.**

Thanks for all your help in this endeavor!

If you have any questions, please contact:

Bev Pietrandrea @ 724-713-2337 or

Rose DeWeese @ 724-774-4126

*Thank you!*





## MOBILIZE...ORGANIZE...LEAD!

BCAR needs leaders, doers and organizers. Surely you fit into one of these categories. Please consider running for a position and becoming more involved with YOUR association by running for one of the following positions:

### **PRESIDENT-ELECT; SECRETARY; TREASURER & DIRECTOR**

Take the time to ask a current officer or director about the rewards of having a stake in your career and with BCAR. Our group typically meets once a month for less than two hours.

Please fill out application below and mail, fax or email to Rose at the Association Office.

## **Beaver County Association of REALTORS®**

### Election Application

Name: \_\_\_\_\_ Real Estate Office: \_\_\_\_\_

Seeking Consideration for Position of: \_\_\_\_\_ Phone #: \_\_\_\_\_

Present position in industry: (Please indicate how many years)

_____ Salesperson	_____ Broker of Record	_____ Appraiser
_____ Associate Broker	_____ Sales Manager	_____ Property Manager

Have you participated in Local Association activities?    Yes                  No

Have you served as a BCAR Board Member?    Yes                  No

If so, in what capacity/year/term? \_\_\_\_\_

\_\_\_\_\_

Committees Served/Year: \_\_\_\_\_

Committees Chaired/Year: \_\_\_\_\_

State Association(s): \_\_\_\_\_ National Association(s): \_\_\_\_\_

Special Achievements: \_\_\_\_\_

Why do you want to be considered as a candidate? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**THANK YOU!**

## Beaver County Association of REALTORS® Eligibility of Officers and Directors

### **ELECTION OF OFFICERS AND DIRECTORS**

*BCAR Policy and Procedures state:*

- \* Prior to the election meeting, all candidates will be required to complete the Association's standard form on qualifications for office.
- \* Candidates for officers and directors are required to have been a member of an Association for at least two years and to have served on a standing committee.
- \* Criteria for President-Elect Nominees. The nominee shall be a REALTOR with at least three (3) years membership in the Board and shall have successfully completed service to the Board as:

*A committee member*

*A chairperson of a committee*

*A two-year term as a Director, and/or Secretary, and/or treasurer.*

*BCAR Bylaw Article XI-Officers and Directors, Section 5B state:*

1. Criteria for president-elect Nominees. The nominee shall be a REALTOR® who shall have their principal vocation in any of the following, alone, or in combination: real estate brokerage, sales, leasing, property management, or appraising. the nominee shall have three years of membership in the Association and shall have successfully completed service to the Association as (1) a Standing Committee Member, (2) a Chairperson of a Standing Committee, and (3) a two year term as a Director, and/or Secretary, and/or Treasurer.
2. Criteria for directors and officers other than President-Elect: The nominee shall be a REALTOR who shall have their principal vocation in any of the following, alone, or in combination: real estate brokerage, sales, leasing, property management, or appraising. Nominees shall also be Members in "good standing" of the Association and shall have served on a standing committee.

*The election will be held the last two weeks in October and posted on our website. Results will be announced at the Annual Charity Auction in November.*

*If you would like to run for office please fill out the Election Application on the previous page and return to the association office. If you have any questions, contact Rose at 724.774.4126.*

**Thank you!**

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Chippewa Square, 2652 Darlington Rd.

Hopewell Twp. Branch  
2646 Brodhead Rd.

**ACRE of Beaver County**



We are a group of all types of businesses who have been helping each other for over 10 years to grow in many facets

“Provide a trade association for real estate investors for networking, education and community services”

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Phone: 724-277-OWN1 (6961)



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## Beaver County Association of REALTORS 2017 Affiliate Listing

Company Name	Representative	Phone	Email
<b>Acre of Beaver County</b>	Carl Follmer/Penny Jones	724-277-6961	jonespt@comcast.net
<b>AgChoice Farm Credit &amp; Country Mortgages</b>	Alyssa Sheppard & Kathy Hartzell	724-482-2173	asheppard@agchoice.com
<b>All Realty Transfers</b>	Sue Grady & Joseph Budicak, Esq.	724-847-4460	sue@allrealtytransfers.com
<b>American General Services</b>	John Fencil & Rebecca Larson	724-728-9507	agscbeaver@verizon.net
<b>Bactronix Corp.®</b>	Joseph Kleynjans & Vincent Valicenti	855-515-3231	vvalicenti@bactronix.com
<b>Beaver County Times</b>	Debbie Bianco & Cyndi Metzler	724-775-3200	dbianco@timesonline.com
<b>Brokers Settlement Services</b>	Rich Masucci	412-322-4001	rmasucci@bsstitle.com
<b>Budget Blinds of Beaver</b>	Shirell & Frank Tislaretz	724-359-2726	fstislaretz@budgetblinds.com
<b>Cleaview Federal Credit Union</b>	Tim Murtagh & Susan Moore	800-926-0003	tmurtagh@clearviewfcu.org
<b>Deb Herman Marketing Communications</b>	Deb Herman	412-974-2971	deb@DebHermanMarCom.com
<b>Design Inspirations</b>	Kathleen Kirby	724-622-4934	dishades@comcast.net
<b>ECA/Ed Cline Appraisals</b>	Ed Cline & Dave Moore	724-847-3211	appraisals@eca1.com
<b>Excel Mortgage Group</b>	Bill Roorback & Mona Simmons	724-775-3090	mona@xlmortgage.com
<b>Farmer's National Bank</b>	Ted George & Pam Woodling	724-622-4162	tgeorge@farmersbankgroup.com
<b>First Choice Mortgage Services</b>	Linda Martin & Chris Healy	724-772-2022	linda@ourfirstchoice.com
<b>Hancock County Savings Bank</b>	Chrystal Duke & Debbie Walker	800-225-1620	cduke@hcsbank.com
<b>Heritage Security &amp; Service</b>	Greg Peluso & David Peluso	724-857-3371	title@heritagesecurity.net
<b>Home Savings &amp; Loan-Beaver</b>	Denise Baker	724-770-0800	dbaker@homesavings.com
<b>Home Savings &amp; Loan-Cranberry</b>	Rob Good	724-309-2356	rgood@homesavings.com
<b>HouseMaster Inspections</b>	Jocelyn Cilik & Ivan Cilik	724-772-5593	jocelyncilik@housemaster.com
<b>Housing Opportunities of Beaver County</b>	Frank Wilson & Kevin Campanaro	724-728-7511	fwilson@hobcinfo.org
<b>HSA Home Warranty</b>	Joel Bolinger	412-657-6265	joel.bolinger@onlinhsa.com



## Beaver County Association of REALTORS 2017 Affiliate Listing

Company Name	Representative	Phone	Email
<b>Huntington National Bank</b>	William Stouffer	412-883-1524	william.p.stouffer@huntington.com
<b>Insurance Unlimited Services, Inc.</b>	Craig Nunamaker & Bethanne Homitz	724-728-2620	ins@insuranceunlimited.org
<b>J.L. Camp Inspection Services</b>	Tom & Terri Laurito	724-495-2331	terri@jlcampinspections.com
<b>Keymax Settlement Services</b>	Lori LaMarca & Jeff Reed	724-933-6330	llmarca@keymaxsettlement.com
<b>Liberty Mutual Insurance</b>	Emily Kutzavitch	724-776-2350	emily.kutzavitch@libertymutual.com
<b>Mars National Bank</b>	Shelley Hysong	724-742-2800	shysong@marsbank.com
<b>Mortgage Lending Solutions</b>	Mark Holp	724-774-9464	mark@mortgagelendingsolutions
<b>Paul Davis of Western PA</b>	Lori Jeannette & Tracy Kelosky	724-758-6540	lori.jeannette@pauldavis.com
<b>Penn Suburban Abstract</b>	Joni Sprout	724-776-9750	j.sprout@pennsuburbanabstract.com
<b>PNC</b>	Jacob Gaul	412-225-3301	jacob.gaul@pnc.com
<b>Powers Appraisals</b>	Garret Powers & Angela Javorsky	330-533-8957	rgpapp@zoominternet.net
<b>Precision Home Inspections, Inc.</b>	Shawn Bruce	724-628-6838	precisionhome@zoominternet.net
<b>Premier Mortgage &amp; Home Equity</b>	Charles & Kara Nardone	724-843-2336	cnardone@premiermtghe.com
<b>Rite Rug Direct</b>	Dave Belanger	724-407-4036	davidbelanger@riterug.com
<b>Signature Settlement Ser-</b>	Andrew & Erika Bromley	724-728-8873	info@ssstitle.com
<b>SingleSource</b>	Ed Austin & Susan Cioc	866-620-7577	eaustin@singlesourceproperty.com
<b>Steri-Clean Pittsburgh</b>	Rachel Cline & Molly Suehr	724-516-4000	rcline@steri-clean.com
<b>T.A. Closing Network</b>	Susan Brody & Janet Sittig	412-531-1050	closings@taclosing.com
<b>Top Flite Financial</b>	Ryan Cuffle	330-501-9528	rcuffle@topflitefinancial.com
<b>Union Building &amp; Loan Savings Bank</b>	Jamie Prah & Amanda Albanese	724-775-1609	aalbanese@unionblsb.com
<b>Victorian Finance</b>	Sonny Bringol, Jr. & Jim Skal	412-854-4500	info@victorianfinance.com
<b>West Penn Financial Service Center, Inc.</b>	Heather Matuszewski & Nicole Carlin	412-391-3200	heather.m@westpennfinancial.net



# “Doing Business in the Era of Shell”

**August 22, 2017**  
**Registration: 7:00 a.m.**  
**Event: 7:30 - 11:30 a.m.**  
**The Club at Shadow Lakes**

**\$50 for Beaver County, Butler County, and Ellwood City Chamber Members**  
**\$65 for non-members**

**RSVP by August 15, 2017 to**  
**info@bcchamber.com or 724.775.3944**

**More Details to Follow**

**MAIN SPONSOR**



**SPECIAL PROGRAM SPONSOR**



**SUPPORTING SPONSORS**



**BEAVER COUNTY ASSOCIATION of REALTORS**

\*

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Suite 401  
Beaver PA 15009

Phone:  
724-774-4126

Fax:  
724-774-1984

E-mail:  
bcar3@verizon.net

Association Exec.  
Rose DeWeese

\*

**THE RAPPER DEADLINE**

Please remit all submissions for *The Rapper* by the last business day of the month.

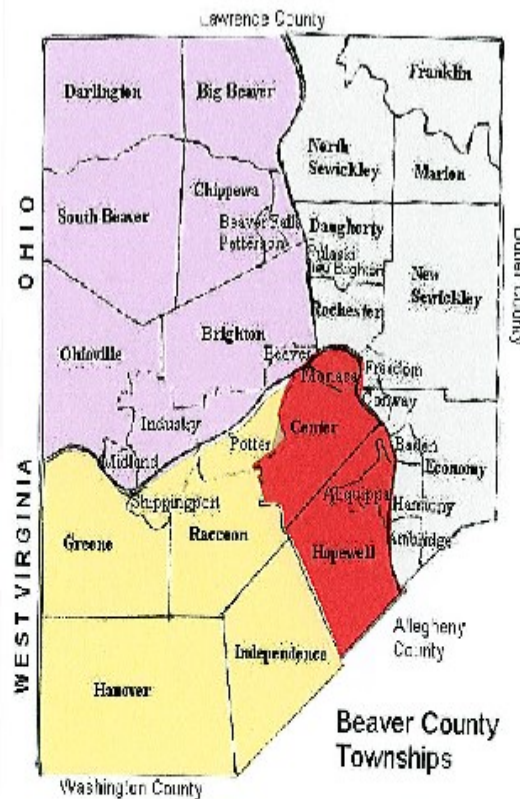
*Thank you.*

\*

Place an ad in our monthly publication.

**Full Page-\$100**  
**Half Page-\$50**

**BEAVER COUNTY REALTOR® TOUR**



The Beaver County REALTOR® Tour is every Tuesday 10:00 am – 12:00 pm.  
The tour is broken up into zones as follows:

- 1<sup>st</sup> Tuesday of the month
- 2<sup>nd</sup> Tuesday of the month
- 3<sup>rd</sup> Tuesday of the month
- 4<sup>th</sup> Tuesday of the month

**NEW LISTINGS:** If you have a new listing and would like it to be on the Beaver County Tour you must go to the multi list NO LATER THAN NOON ON MONDAYS and pull up the listing. There you will find an agent tour. Click the date that corresponds with the schedule listed above for the area your listing is located.